



# MSPD

CONSULTING . CORPORATE TRAINING . PERSONNEL

*Make your Dreams Come True*

## 2016/17 Course Outline

MSPD Skills Development Programme

## Leadership And Influence

### Learning Outcomes

This course will enable you to

- Learn to master strategic thinking in order to drive understandable change
- Review and master the 6 foundational styles of leadership
- Discover how to create the right climate for your team to flourish
- Navigate organisational politics effectively
- Recognise how to influence multiple stakeholders
- Mobilise commitment to your agenda at all levels
- Learn ways to maintain strategic relationships with key people
- Discover the link between decision makers and influencers
- Learn how to develop and communicate a strategic plan
- Develop the skills needed to hold people accountable and get results
- Understand how to manage the unexpected and stay on track

